REQUEST FOR INFORMATION (RFI)

Subject: ICC primary storage replacement

Date of this RFI: 26 February 2020

Closing date of this RFI: 25 March 2020

Reference Number: ICC 127781

Address RFI for the attention of: ICC Procurement

Fax no.: +31 (0) 70 515 8336

E-mail address: Tender.2@icc-cpi.int

It is anticipated that the International Criminal Court (hereafter referred to as the ICC) located in The Hague, The Netherlands, will shortly be issuing a solicitation for the provision of **ICC primary storage replacement**. In this connection, the ICC is requesting information from qualified firms.

**Brief Scope of Work of Uniform Shoes and Boots for ICC Security and Safety Section**

**Please refer to the brief Scope of Work in the attached Annex A**

The detailed scope of work will be given under the Request for Proposal document that will be sent to the firms who reacted to this RFI and are pre-selected.

Interested firms/organizations should forward their expression of interest (Page 2) and the requested information (by Annex B) by e-mail to Tender.2@icc-cpi.int

Interested firms/organizations registered with the UN Global Marketplace, please indicate your vendor registration number.

Please be advised that this Request for Information does not constitute a solicitation. It should also be noted that the ICC reserves the right to change or cancel this requirement at any time.

**NOTE: Please do not send any offers or price quotations as a response to this Request for EOI.**

**EXPRESSION OF INTEREST**

**ICC127781**

**Provision of ICC primary storage replacement**

1. Company information:
2. Company’s name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
3. Address (address responding to this EOI): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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1. Telephone: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
2. Fax: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
3. E-mail: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
4. Company contact person’s name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

g) UNGM Vendor Registration No.: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Annex A: Brief Scope of Work**

# Introduction

The International Criminal Court (ICC) is a permanent international court established to investigate, prosecute and try individuals accused of committing the most serious crimes of concern to the international community as a whole.

In this context, the Information Management Services Section (IMSS), under the direct supervision of the Director of Judicial Services (DJS), supports the court’s mandate through, among others, providing a resilient IT infrastructure and a performing and resilient storage environment.

# Target situation

ICC’s objective is to refresh, in a phased approach, its primary storage. In a period of 2-3 years, the new storage should have replaced all the workloads in the Fujitsu Eternus DX500 system.

With the technological evolution around flash storage, ICC is considering the purchase of all flash storage solution to replace the existing Hybrid, in order to achieve higher performance with similar Total Cost of Ownership (TCO).

Due to ICC’s specificity, a strong emphasis will be given in terms of security of the solution and partner chosen.

This procurement exercise is expected to be multi-year in order to allow enough time and financial resources to migrate to the target solution. This means that through the years, ICC will require different services and products.

A yearly growth rate of 20% is expected, from a total of 700 TB raw in 2020. Within 2 to 3 years, the ICC expects the future solution to accommodate this capacity, including the expected increase. Below are some of the criteria ICC will be looking for to engage in potential vendor that is to provide product and services around the storage purchase.

Please be aware that this procurement exercise carries the expectation of all interested vendors to present a workshop to ICC technical team on their intended product offer, this workshop could be considered eliminatory depending on the number of interested vendors, after this, the selected vendors would be required to provide their full response to the RFP.

# Pre-Selection Criteria

| # | Requirement/Question | Response / Explanation |
| --- | --- | --- |
|  | Manufacturer of the solution has been profitable for the past two years.*Please provide a fiscal report for the periods of 2018 and 2019.* |  |
|  | For resellers, they must have been profitable for the past five years.*Please provide fiscal reports for the periods from 2015 to 2019.* |  |
|  | Solution to be offered lies within the Leaders or Challengers Magic Quadrant for Primary Storage from Gartner |  |
|  | Solution to be offered is an all-flash array |  |
|  | Professional services around the storage management performed on premise. |  |

Preference will be given to solutions and vendors (products) servicing UN organizations with similar security requirements.

**NOTE**

**It is mandatory to answer to the above questions. Please fill in the Annex B with your answers and send it with the Expression of Interest (Page 2 of this document).**

# Commercial offer structure to be used in RFP

## 4.1 Bill of Materials (BOM)

For easier assessment and clarity, the ICC seeks that the BOM is shared in tabular form, preferably in a non-protected excel format.

The BOM should include the following columns:

1. Part number
2. Part description
3. List price
4. Discount percentage
5. Discount off of list price {C \* D}
6. Net or bid unit price {C – E}
7. Quantity
8. Extended list price {C \* G}
9. Extended net price {F \* G}

As ICC aims to enter a multi-year agreement with the winning bidder, this tender will be a five-year agreement, subject to availability of funds, invoiced annually.

## 4.2 Offer structure

In order to facilitate the evaluation of the bids, and also to allow some of the services to be purchased in several years, the global offer should be divided by year and by type of service to be purchased.

### 4.2.1 Year 1

This will be the implementation year, when the solution is delivered, installed and ready to receive new workloads. The migration of a considerable amount of existing workloads is also expected. The ICC will, therefore grant the following awards:

#### 4.2.1.1 Solution offered (Hardware/Software/Licensing)

The solution would take into consideration ICC requirements, and the following aspects:

1. All products and accessories required to install the solution in ICC will be in the proposed configuration.
2. Please include in the solution a minimum of total (raw) 360TBs distributed by the different arrays, and all necessary components to install it in the solution. In other words, (raw) 180 TBs in each array.
3. Delivery at ICC HQ, should be included in the offer.

#### 4.2.1.2 Maintenance and Support (M&S)

#### 4.2.1.3 Solution implementation

Technical expertise, implementation activities and documentation should be included in the offer.

#### 4.2.1.4 Training

#### 4.2.1.5 Professional Services

#### 4.2.1.6 Capacity expansion

The offer requested will be based on a set configuration with a specific amount of (raw) TBs.

### 4.2.2 Years 2,3,4,5 (Please quote per year)

The ICC will request in the offer a global list price fixed discount rate commitment per year, and also request an indication of the evolution of the prices expected per offer and per year.

#### 4.2.2.1 Maintenance and Support

#### 4.2.2.2 Professional Services

#### 4.2.2.3 Capacity expansion

The offer requested will be based on a set configuration with a specific amount of (raw) TBs.

### 4.2.3 Other line items

The bidder can consider providing additional items that can add benefit to their offer, such as:

* Special one-time discounts, such as trade-in allowances, maintenance costs waivers, conference tickets and others
* Optional capabilities that fall outside this tender, but could be purchased in a short/medium term future, should the necessity arise.

**Annex B Request for Information (Pre-Selection Criteria)**

This Annex B is a mandatory questionnaire. Please fill in the form and send to Tender.2@icc-cpi.int with the Expression of Interest (Page 2 of this document).

**Please fill in the form below with your response/explanation**

| # | Requirement/Question | Response / Explanation |
| --- | --- | --- |
|  | Manufacturer of the solution has been profitable for the past two years.*Please provide a fiscal report for the periods of 2018 and 2019.* |  |
|  | For resellers, they must have been profitable for the past five years.*Please provide fiscal reports for the periods from 2015 to 2019.* |  |
|  | Solution to be offered lies within the Leaders or Challengers Magic Quadrant for Primary Storage from Gartner |  |
|  | Solution to be offered is an all-flash array |  |
|  | Professional services around the storage management performed on premise. |  |
|  | Experience of servicing UN organizations with similar security requirements (please name the UN organization if you have the experience).  |  |

**Company name:**

**Company contact person’s name:**

**Signature:**